

Business partnering is the path

The biggest impact potential it realized by working on influencing skills.

Insights (What)

Challenge stakeholders with
new perspectives



Drive performance
management



Optimize
existing business



Grow tomorrow's
business

X

Influence (How)

Be customer-centric to get
buy-in and acceptance



Build trusted
relationships



Develop business
acumen



Be assertive in
communication

=

Impact (Why)

Maximize shareholder
value creation



Better decision-
making



Stronger
execution